



**Position:**

Sales Representative – New Construction

**Type:**

Fulltime / Permanent

Our rapidly growing insulation company is seeking to expand the new construction aspect of our business. We are looking for an individual with the ability to expand our sales and assist us in the development of our business.

**The successful candidate will possess:**

- A minimum of five years of experience in sales to the construction industry commercial and/or residential
- Knowledge of home and building construction practices
- Experience with estimation for the construction industry
- Knowledge of insulation products and installation options for commercial and residential construction including spray polyurethane foam, loose fill, etc.
- Experience achieving a high level of sales working directly with customers
- Self motivated and able to work independently
- Strong organizational skills, a professional attitude and great communication skills
- Proficiency with computers including a strong grasp of Microsoft Office Word and Excel, email, and basic internet use
- Extensive contacts within the construction industry considered an asset

**This is a fulltime position which will require the successful candidate to:**

- Proactively generate leads and develop ongoing plans for business growth
- Provide comprehensive quotations/estimates and educate customers about products and installation options
- Follow-up with those customers who have been provided with quotations
- Have the ability to report on the status of all contacts at any time in an efficient manner
- Commit to the delivery of exceptional customer service

**To Apply:**

Please submit a resume outlining your experience and qualifications for this position, quoting job title: Sales Representative – New Construction: [careers@enerliv.ca](mailto:careers@enerliv.ca) or by fax: 519 618-9280